

Sample Quote 2

Executive coaching incorporating GLWS

Sent to the Coordinator and Line Manager following initial telephone discussion

Dear A,

As per our discussions, I have attached a bio on myself for your reference and to share with B.

Recommended approach:

With respect to a services agreement, I typically recommend a coaching package as follows:

- Introductory meeting with the coachee for open discussion about the coaching needs, rapport building and mutual assessment of 'fit'
- Briefing conversation with the coachee's line manager for insight into the coaching needs (can be done as part of first coaching session as a 3-way discussion)
- 6 x 90 minute confidential coaching sessions with the coachee
- Use of the leadership wellbeing survey (GLWS) (and/or other diagnostic tools as appropriate and passed on at cost).
- Review conversation with the coachee's line manager mid-way or at the end of the coaching program (can be done as part of the last coaching session as a 3-way discussion)

Fees:

Fees will be \$5,965+gst inclusive of all the above, with 50% payable on commencement and 50% payable after coaching session 4. Further coaching sessions as required @ \$800+gst and payable in arrears.

Terms:

If a booked coaching session is cancelled with less than 48 hours notice, *I reserve the right to pass on the full cost for this session.*

About the GLWS:

This a tool that has been specifically developed to help coachees and their coaches understand exactly what's shaping a person's ability to perform and stay at their best. The person being coached completes a credible, secure, highly relevant online questionnaire towards the start of their coaching engagement, and the coach receives a GLWS Personal

Wellbeing Report summarising their results, which the coach will then debrief to provide deep insights into a range of challenges that might otherwise remain hidden.

Coaching is about change, and the GLWS can be used at the start and end of a coaching engagement as an objective measure of change.

I incorporate the GLWS into my coaching work in order to fast track deeper, more meaningful conversations about wellbeing enable me to responsibly, positively and compassionately explore how the findings are of relevance to the individual leader.

I have found the GLWS to be useful across a wide range of common executive coaching goals, such as people leadership, career transition, stakeholder engagement, building resilience, conflict resolution, stress management & burnout, change readiness and ability to achieve full potential.

A, I hope this is enough information for us to progress, but please let me know if you need anything further at this stage and I look forward to hearing from you soon.

Kind regards,

Affordable Coach

Fee Breakdown (not provided)

- *6 sessions x 1.5 hours = @ \$800 = \$4,800*
- *Briefings with line manager = 1 x \$800*
- *GLWS @ \$365*